





Publicly traded on the TSX Venture Exchange

One of the largest car rental franchisors in North America

Provider of liability and counter products in the car rental industry

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FSNA is a publicly traded company listed on the TSX Venture Exchange. The Company and its subsidiaries own the following brands: U-Save Car & Truck Rental, U-Save Car Sales, Rent-A-Wreck of Canada, Practicar, Auto Rental Resource Center ("ARRC"), Xpress Rent A Car and Peakstone Financial Services.

#### U-Save Auto Rental of America, Inc.

U-Save Auto Rental of America, Inc., together with its subsidiary ARRC (Auto Rental Resource Center), has over 900 locations throughout the United States and is one of North America's largest franchise car rental companies.

U-Save currently services 19 airport locations in 13 different states. Although primarily based in the United States, U-Save has 18 international locations in Mexico, Greece, the Middle East, Latin America, and the Caribbean. U-Save also just launched a new marketing agreement with Car Rentals USA to feature its expansive neighborhood franchise network on this new website which is targeted towards local city-based rentals.

#### Practicar Systems Inc.

Practicar Systems Inc. (a wholly owned subsidiary of FSNA) owns the rights to the Rent-A-Wreck® and the PractiCar® trademarks for all of Canada. The Rent-A-Wreck® system operates a network of 57 franchises from coast-to-coast in Canada, providing a range of vehicle rental, leasing and sales options to its customers. The Rent-A-Wreck® system has been in continuous operation in Canada since 1976.

Since being acquired by FSNA, Rent-A-Wreck® has been reorganized and energized to increase profitability, and new franchises have been added across Canada.

#### Peakstone Financial Services

Peakstone historically has generated approximately 70% of the total Company revenue through the sale of its insurance products. In 2007 the Company acquired a full-service insurance agency facilitating new sales of insurance products to FSNA's roster of 1,100 locations as well as those outside the FSNA umbrella, the majority of which are in the automotive industry.

#### Managing General Agent (MGA) Status:

In 2007, Peakstone secured a Managing General Agency status for counter products, meaning that all companies that purchase the insurance product must purchase through Peakstone FS. The Company continues to pursue MGA designations on further products, and in 2009 received such status for a vehicle liability program.

The Sonoran division of the Company is also the Managing General Agent for Admiral Insurance ChiroFutures Insurance Program.

#### Auto Rental Resource Center (ARRC)

ARRC was developed to provide goods and services for independent operators on how to manage and run a rental car operation. ARRC provides members with technology, state-compliant rental agreements, insurance, training and support.

The system is a "minor league" to the U-Save franchise system where members are encouraged to grow into a full-scale franchise. Future plans call to develop a similar division of the Association in Canada. The Association currently has over 600 active members across the US.



## Financial Information

Detailed review and financial information are available through Sedar and Mergent Investor Relations.

## Officers

### **Thomas McDonnell III, CEO, Chairman**

Mr. McDonnell began with U-Save in 1994 as a franchisee, and in 1996 bought the U-Save network. He has been an owner/operator in the transportation industry since 1990.

### **Kendall Moore, VP, General Counsel and Secretary**

Mr. Moore has been the General Counsel for U-Save since 2000. He is also a member of the Mississippi Bar and International Franchise Association and has been practicing law since 1987.

### **Ashley Chambliss, Interim Chief Financial Officer**

Ms. Chambliss joined U-Save Auto Rental of America in March 2001 as Director of Accounting. In November 2006, she became Corporate Controller of FSNA. In March 2012 she was promoted to Interim Chief Financial Officer of FSNA. Ms. Chambliss is a certified public accountant licensed in the state of Mississippi.